

COUNSELING AND FOLLOW-UP TEAM

- The Chairman of this Team will supervise the counseling and follow-up for those who have made decisions throughout the Crusade.
- **Initial training will be provided by GO TELL Crusades personnel** at the first team training session. Other training sessions will be provided by the Counseling Team Chairman for all counselors. It is mandatory to attend at least one counselor training session. (Materials will be provided by GO TELL Crusades. It is imperative for the counselors to use this material.)
 - There should be a minimum of three counseling training sessions before the Crusade.
 - A Pastor or Staff Member who has been through the Counseling Training can train his/her church members.
- The Counseling/Follow-up Chairman will work directly with each participating church's pastor or leadership to recruit an adequate number of counselors.
- Experience in previous Crusades indicates that up to 5 percent of the nightly audience may make decisions.
- Each participating church should have a quota of counselors in ratio to the size of their congregation.
- All decision cards will be given to the Chairman of the Counseling Team or an Advisor (Senior Pastor) nightly before leaving the counseling area.
- Counselors will be expected to contact the person they counseled within 24 to 48 hours.
- The Counseling Team, along with the Crusade Secretary, is responsible for data entry. Each decision will be entered on a spreadsheet format provided by GO TELL Crusades, Inc. Data from the prior evening service should be entered by noon each day of the Crusade, and these sheets (preferably legal size) will be provided to each participating church. Volunteers may be utilized as necessary to complete this task.
- The spreadsheet – including the decision, name, address, date of birth and church preference, etc. – should be ready for distribution before the noon luncheons each day. This list will enable every participating church to perform daily follow-up.
- A permanent list should be kept by the Counseling Chairman and the Crusade Secretary. A copy is to be given to every participating church during the week concluding the Crusade.

Excerpt from *Follow-up of New Converts*

3 John 4; Acts 15:36, 41; 18:11; 20:17-32

The HOLY SPIRIT is the greatest One to follow up. And you can be sure He does follow up each convert. This does not mean, however, that a soul winner should not do all he/she can to help a new convert become established and grow. But it is a real comfort to know that those met on planes, etc., who we may never meet again, will be cared for by the Holy Spirit. Who followed up with the Ethiopian in Acts 8? No man, for God took Philip away from him immediately after he was saved. No one followed up with the woman in John 4. She left immediately and witnessed.

Immediately after a person has received Christ, if time permits, the soul winner should explain a few basic truths. Some of these are: the difference between relationship and fellowship (1 John 1:3-7); confession and cleansing of sin (1 John 1:8-10; 1 Cor. 11:31-32); faith, works and rewards (Eph. 2:8-10, 1 Cor. 3:11-15); and how to be filled with the Spirit and to walk in the Spirit. (Eph. 5:17-18; 1 John 5:14-15; Gal. 5:16; Col. 2:6)

If another Christian is nearby, get the new Christian to tell him what he has done right away. This is very strengthening and a great blessing to the new Christian and to the one told. The next important step would be for him to confess Christ publicly. (Matt. 10:32) Confession before a church congregation always brings great blessing. Taking him to a good Bible-believing church to make his confession also leads him to a place where he can be helped to grow and makes the church take the responsibility for caring for him further. (Heb. 10:25) The church then should have a new converts' class or some definite plan of instruction to help new Christians.

A vital step in growth is for new converts to be baptized. (Matt. 28:20; Acts 16:33) This is part of the Great Commission and a first step of obedience.

The point is well taken that one would not give birth to a baby and abandon it, but there are times when one must leave a new Christian in the hands of the Holy Spirit to follow up. It is also true that a firefighter does not rescue one person from a burning building and train him/her to be a firefighter before he tries to rescue another. The obviously correct procedure is both to rescue and train fervently.