#### **IMMEDIATE FOLLOW-UP**

- a. Complete the decision card PLEASE PRINT LEGIBLY!!!! The counselor should complete the card – not the Inquirer.
- b. Get complete contact info (address, phone number, email, etc.) needed for follow-up
- c. Estimate age if it seems inappropriate to ask.
- d. Mark only one commitment
- e. Be sure to write your name and phone number on bottom of form
- f. Share "Download" booklet
- g. If they don't have a Bible, make a note on the decision card.
- h. Go over page 5 in "My Commitment"
- Share with him/her that you will call in a couple of days to see how they are doing in the booklet.

## 6. REPORTING

- a. <u>Be sure the card is filled out completely</u> and remove from the book. You will keep the bottom copy and give the original to an Advisor.
- b. Give the material to the Inquirer and suggest they begin immediately working through the booklet.
- c. Encourage the Inquirer to become affiliated with a local church. If the person came for salvation, encourage them to make a public profession in the church of their choice and follow Jesus in believer's baptism.
- d. Take the Inquirer to an advisor and introduce them do not share the decision of the inquirer. Let the Inquirer do this, they need to confess with their mouth.
- e. Advisor will ask Inquirer, "What did God do for you tonight?"

## 7. FOLLOW-UP

- Keep the bottom copy of the decision card of each Inquirer. Be sure it is legible.
- Call each Inquirer you counsel with within 48 hours. Ask if they have any questions.
- If possible, consider a personal visit.
- Ask, "How are you doing in your booklet? Are you going to be at church this Sunday?"
- Call Inquirer after Sunday to see if he/she attended church.
- The main follow-up will be done by the churches.
- You may continue follow-up with visits and/or phone calls until the individual is established in a local church.
- Make yourself available to your Follow-up Leader to participate in your church's follow-up plan after the crusade
- Pray daily for each one you have counseled during the crusade.



# COUNSELOR TRAINING

"But how shall they ask him to save them unless they believe in him?

And how can they believe in him if they have never heard about him?

And how can they hear about him unless someone tells them?"

Romans 10:14 (The Living Bible)

GO TELL AMERICA Crusades P.O. Box 2138 Duluth, GA 30096

#### 1. INTRODUCTION

Counselor Qualifications

What are GO TELL Crusades like?

What materials will Counselors need at each service?

- Counselor identification badge (color coded) w/ lanyard
- b. Breath mints
- c. Legible New Testament / Bible
- d. "Download" booklet
- e. "My Commitment" brochure
- f. Medium point pen / #2 pencil
- g. Tissue / handkerchief

### 2. COUNSELOR CERTIFICATION

- a. Dress code
- b. Personal testimony
- c. Counselor training session
- d. Review "My Commitment" and "Download" booklet
- e. Crusade attendance (all or part)

## 3. PERSONAL PREPARATION - 2 CHRONICLES 7:14

- a. Spend time every day in private worship, Bible study and prayer.
- b. Seek to experience personal revival in your life. If you are going to help someone spiritually, you need to be right with God yourself.
  - Confess and repent of any and all sins in your life.

    Let God help you clean up your life. (Psalm 51)
  - Commit yourself totally to Jesus. Make Him Lord of your life. Seek to live the Spirit-filled life. (Matthew 16:24)

## 4. CRUSADE SERVICES

## **BEFORE SERVICE**

Counselor Booth opens one hour prior to service.

- a. Sign in at Counselor Booth.
- b. Pick up I.D. badge.
- c. Check bulletin board for announcements and / or verbal instructions.

#### **DURING SERVICE**

- Sit anywhere you want; avoid Counselor grouping.
- b. Pray for those sitting around you.

#### INVITATION

- Take a breath mint.
- Look during the invitation for individuals requesting prayer by raising their hand.
- c. Follow any person of similar age and same gender who responds to the evangelist's request to come forward.
- d. All active Counselors will come forward at the beginning of the first verse.

- e. Move close to front of platform (altar area).
- Attempt to stand prayerfully by the side of person responding to the invitation (similar age, same gender). DO NOT BEGIN COUNSELING.
- g. Listen prayerfully to the evangelist.
- The evangelist will lead the group in prayer before going to the Counseling Area and will instruct the group when it is time to go.
- Introduce yourself to the person responding as you move to the Counseling Area. Tell them you are here to help them with their decision.
- j. Be alert for instructions from Advisors.

When the invitation
is over, extra
Counselors should
move quickly to the
Counseling Area
and stand in the
designated area
until summoned by

#### 5. COUNSELING PROCESS

#### PREPARING TO COUNSEL

Chairs will be available for those needing them.

- a. Pick up "My Commitment" and "Download" booklet from the Advisor as you enter the Counseling Area.
- b. Move to opposite side of entrance-way in order to accommodate others entering the Counseling Area.
- c. Extra Counselors should move to the designated area and wait to be summoned by an Advisor. Please respond quickly when needed.

## GOSPEL PRESENTATION—SALVATION AND REDEDICATION

- a. Introduce yourself and let the Inquirer know you are there to help them with their decision.
- b. **Write** their name on the decision card. Be sure to use their name often during the counseling process.
- c. **Begin** by asking, "Did you come to ask Christ into your life?"
- d. **Proceed** with the steps demonstrated on "My Commitment" brochure.
- e. Be sensitive if Inquirer is in a hurry. Speak accordingly.
- . Avoid doctrinal discussions and never argue
- g. Do not "push" for a decision. Make a date to meet later if they are not ready.
- h. **Conclude** by asking, "Do you understand these things that we have talked about?"
- i. **If yes,** ask, "Did you pray with the evangelist tonight asking Jesus to 2"
- j. **Prayer for Salvation:** Example given on back of "My Commitment" brochure.
- k. **Prayer for Rededication:** Share Scripture verses. 1 John 1:9 Proverbs 28:13
- Other decisions: Raise hand for Advisor if assistance is needed.
- m. Encourage individual to believe God for forgiveness.
- n. **Affirm** the individual in his / her commitment by placing faith in the Word of God for assurance and not on their feelings.

Tab Scripture references in advance.

# DO's and DON'Ts

- 1. Be sure to have your Bible with you and a pen or pencil.
- 2. Get started immediately and be brief. Don't delay the Inquirer unnecessarily. People are probably waiting on them to return home.
- 3. Be cheerful, optimistic, positive and enthusiastic.
- 4. Never assume that the Inquirer has made his or her decision. Treat the Inquirer as one who needs your help to finalize their decision.
- 5. Whisper a prayer for God to guide you in helping the Inquirer to finalize his or her decision.
- 6. Don't be alarmed by the show of emotion or lack thereof.
- 7. Don't use religious terms that the Inquirer might not understand. Use words that non-church-goers can understand.
- 8. Keep your voice low so that you do not disturb others.
- 9. Be courageous. Remember the Holy Spirit is helping you.
- 10. Always be courteous and kind.
- 11. Never argue under any circumstances.
- Keep the Inquirer on the subject. Don't get sidetracked with secondary issues.
- 13. Be sure you have clean breath. Melt a mint!

NOTES

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